



Seller's Listing Questionnaire

When making the decision to sell your property, whether it is a piece of raw land or a completed home, you need to hire the right REALTOR® to help you understand the current local market conditions, and determine the right listing price so your property will be viewed as the best value, and not help sell other properties in the area instead! You will also need help with marketing, advertising, and coordinating the myriad details and copious amounts of paper work that are part of a real estate transaction. This questionnaire helps me know and understand more about you and your current situation so that I can become that effective & productive Realtor® that everyone wants on their side.

Name: _____ Spouse/Partner Name: _____

Address: _____

Cell #: _____ Cell #: _____

Work #: _____ Work #: _____

Home #: _____

Email: _____ Email: _____

How did you find Creston Mountain Properties? _____

The main reason you are meeting me is because: _____

The most important factor to you in choosing a Realtor® is: _____

The reason I am selling is: _____

I would love to sell my property by: _____

My loan balance is: \$ _____ I think my property is worth: \$ _____

Your Realtor.® And your neighbor.

Jane H. Basford • 828-707-8850 • www.CrestonMountainProperties.com
jane@crestonmountainproperties.com • 1447 Creston Drive, Black Mountain, NC 28711

I also need to buy a home: Yes / No If Yes, where: _____

If out of the Asheville area, would you like a referral? _____

The features I feel should be included in marketing of my property are: _____

The features I would rather not see advertised are: _____

I have made the following improvements or repairs _____

I have a question/concern about: _____